



錦州銀行股份有限公司
Bank of Jinzhou Co., Ltd.*

(a joint stock company incorporated in the People's Republic of China with limited liability)
(Stock code: 0416)

**REPLY SLIP
THE H SHAREHOLDERS' CLASS MEETING**

To: Bank of Jinzhou Co., Ltd. (the "Bank")

Name(s) and registered address(es) of shareholder(s) *(Note 1)*: _____

Number of shares held *(Note 2)*: _____ H shares;

Pledged H shares of _____ shares, representing _____%
of H shares being held.

I/We intend to attend (in person or by proxy(ies)) the class meeting of the holders of H shares of the Bank to be held at the meeting room of 34th Floor, No. 68 Keji Road, Jinzhou City, Liaoning Province, the People's Republic of China on Thursday, 25 May 2017 immediately after the conclusion of the class meeting of the holders of domestic shares of the Bank to be held on the same date.

Date: _____ 2017 Signature of shareholder(s): _____

Name of shareholder(s): _____

Notes:

1. Please insert full name(s) (in Chinese or English) and registered address(es) as shown on the H share register of members of the Bank in block letters.
2. Please insert the number of H shares registered in your name(s). If no number is inserted, this reply slip will be deemed to relate to all H shares in the capital of the Bank registered in your name(s).
3. Reference is made to the notice of the class meeting of the holders of H shares of the Bank dated 10 April 2017.
4. This completed and signed reply slip should be returned to the Bank on or before Friday, 5 May 2017 and should be lodged with the H share registrar of the Bank, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, by hand or by post.

* Bank of Jinzhou Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.